

APPLICANT'S EMPLOYMENT HISTORY (Minimum Three Years, attach supplement if needed)

| | | |
|---------------------|--|----------------|
| 1-Current Employer: | Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No | Date Started: |
| City, State: | Supervisor Name and Telephone Number: | Email address: |

What is your base pay rate excluding commission, bonuses, and overtime and how are you paid? (Select one below)

Hourly rate: \$ _____ # of hours: _____ Weekly Salary :\$ _____ BiWeekly Salary: \$ _____ Monthly Salary: \$ _____

Do you receive bonuses? _____ How often? _____ How much in bonuses over the last 12 months \$ _____

Do you receive commission? _____ How often? _____ How much in commission over the last 12 months \$ _____

Do you consistently receive overtime? _____ How often? _____ How much in overtime over the last 12 months \$ _____

| | | | |
|--------------------------------|--|---------------|------------|
| 2-Second or Previous Employer: | Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No | Date Started: | Date Left: |
| City, State: | Supervisor Name and Telephone Number: | Income: | |

| | | | |
|----------------------|--|---------------|------------|
| 3-Previous Employer: | Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No | Date Started: | Date Left: |
| City, State: | Supervisor Name and Telephone Number: | Income: | |

Please provide an explanation for any job gaps greater than 30 days.

CO-APPLICANT'S EMPLOYMENT HISTORY (Minimum Three Years)

| | | |
|---------------------|--|----------------|
| 1-Current Employer: | Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No | Date Started: |
| City, State: | Supervisor Name and Telephone Number: | Email address: |

What is your base pay rate excluding commission, bonuses, and overtime:

How are you paid? Hourly rate: \$ _____ Weekly Salary :\$ _____ BiWeekly Salary: \$ _____ Monthly Salary: \$ _____

Do you receive bonuses? _____ How often? _____ How much in bonuses over the last 12 months \$ _____

Do you receive commission? _____ How often? _____ How much in commission over the last 12 months \$ _____

Do you consistently receive overtime? _____ How often? _____ How much in overtime over the last 12 months \$ _____

| | | | |
|---------------------------------|--|---------------|------------|
| 2- Second or Previous Employer: | Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No | Date Started: | Date Left: |
| City, State: | Supervisor Name and Telephone Number: | Income: | |

| | | | |
|----------------------|--|---------------|------------|
| 3-Previous Employer: | Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No | Date Started: | Date Left: |
| City, State: | Supervisor Name and Telephone Number: | Income: | |

Please provide an explanation for any job gaps greater than 30 days.

APPLICANT'S OTHER INCOME**CO-APPLICANT'S OTHER INCOME**

Income from SSI, retirement, disability, alimony, child support or separate maintenance agreement need not be disclosed if you do not wish to have it considered as a basis for undertaking or repaying this debt.

| | | | |
|---------------------------------|------------------------|---------------------------------|------------------------|
| Child Support Monthly Amount | Ages of Children | Child Support Monthly Amount | Ages of Children |
| Alimony or Separate Maintenance | Duration | Alimony or Separate Maintenance | Duration |
| Other Source: | How Long: Monthly Amt: | Other Source: | How Long: Monthly Amt: |

ASSET AND CREDIT INFORMATION

| | | | |
|--|-----------|---------------|----------------------------|
| Applicant Bank Name: | City, St: | Account type: | Balance: \$ |
| Co-Applicant Bank Name: | City, St: | Account type: | Balance: \$ |
| Retirement/401K with: | City, St: | Account type: | Balance: \$ |
| Auto #1: Yr/Make | Value: \$ | Lender: | Payment: \$ Balance: \$ |
| Auto #2: Yr/Make | Value: \$ | Lender: | Payment: \$ Balance: \$ |
| Other Asset: | Value: \$ | Lender: | Payment: \$ Balance: \$ |
| Other Real Estate Owned | Value: \$ | Lender: | Payment: \$ Balance: \$ |
| Other Real Estate Owned | Value: \$ | Lender: | Payment: \$ Balance: \$ |
| Are you a co-maker or guarantor on a note? | | | |
| If Yes, for whom? | | Creditor | Monthly Payment: \$ |

| (A) APPLICANT - Debts / Obligations | (B) CO-APPLICANT - Debts / Obligations |
|-------------------------------------|--|
| Expiration Date | Expiration Date |
| Alimony/Maintenance: \$ | Alimony/Maintenance: \$ |
| Garnishment: \$ | Garnishment: \$ |
| List Ages of Children | List Ages of Children |
| Child Support: \$ | Child Support: |

| Other Extraordinary Recurring Expenses | |
|---|--------------------------|
| List Items that have a significant impact to your budget | Estimated Monthly Amount |
| If you drive more than 20 miles each way to work every day, what is your monthly fuel and maintenance expense other than your car payment? | \$ |
| Child Care Expense: | \$ |
| Other: | \$ |
| Other: | \$ |
| List any Government Assistance Payments to you that help offset household expenses, such as WIC, TANF, or SNAP. You are not required to disclose these amounts if you do not wish to have them considered as a basis in analyzing your ability to undertake or repay this debt. | |
| | \$ |

| QUESTIONS | | |
|--|---|---|
| If the answer is "yes" to any of the questions (2-5), explain on attached sheet. Enter Y (yes) or N (no) for Borrower and/or Co-Borrower | Borrower | Co-Borrower |
| 1. Are you a U.S. Citizen? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 2. Are you a permanent resident alien? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 3. Have you declared bankruptcy within the last 10 years? If yes, when did you file? | <input type="checkbox"/> Yes <input type="checkbox"/> No Date: | <input type="checkbox"/> Yes <input type="checkbox"/> No Date: |
| 4. Have you had any judgments, repossessions, garnishments, or other legal proceedings filed against you in the past 7 years? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 5. Do you have any past due obligations to or insured by any agency of the Federal Government? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |

The following information is requested by the Federal Government for certain types of loans related to a dwelling in order to monitor the lender's compliance with the equal credit opportunity fair housing and home mortgage disclosure laws. You are not required to furnish this information, but are encouraged to do so. The law provides that a lender may discriminate neither on the basis of this information nor on whether you choose to furnish it. If you furnish the information, please provide both ethnicity and race. For race you may check more than one designation. If you do not furnish ethnicity, race or sex, under Federal regulations this lender is required to note the information on the basis of visual observation or surname. If you do not wish to furnish the information, please check the box below. (Lender must review the above material to assure the disclosures satisfy all requirements to which the Lender is subject under applicable state law for the particular type of loan applied for.)

| | |
|---|---|
| BORROWER: <input type="checkbox"/> I decline to furnish this information | CO-BORROWER: <input type="checkbox"/> I decline to furnish this information |
| Ethnicity: <input type="checkbox"/> Hispanic or Latino <input type="checkbox"/> Not Hispanic or Latino | Ethnicity: <input type="checkbox"/> Hispanic or Latino <input type="checkbox"/> Not Hispanic or Latino |
| Race: <input type="checkbox"/> American Indian or Alaskan Native <input type="checkbox"/> Asian <input type="checkbox"/> Black or African American <input type="checkbox"/> White <input type="checkbox"/> Native Hawaiian or Other Pacific Islander | Race: <input type="checkbox"/> American Indian or Alaskan Native <input type="checkbox"/> Asian <input type="checkbox"/> Black or African American <input type="checkbox"/> White <input type="checkbox"/> Native Hawaiian or Other Pacific Islander |
| Sex: <input type="checkbox"/> Male <input type="checkbox"/> Female | Sex: <input type="checkbox"/> Male <input type="checkbox"/> Female |

Additional Disclosures

California: An applicant, if married, may apply for a separate account. It is illegal to discriminate in the provision of availability of financial assistance for the purpose of the purchase, construction, rehabilitation of any one to four unit family residences occupied by the owner and for the purpose of the house improvement of any one to four unit family residence by considering:

1. Trends, characteristics or conditions in the neighborhood or geographic area surrounding a housing accommodation, unless the financial institution can demonstrate in the particular case that such consideration is required to avoid an unsafe and unsound business practice; or
2. Race, color, religion, sex, marital status, national origin or ancestry.

It is illegal to consider the racial, ethnic, religious or national origin composition of a neighborhood or geographic area surrounding a housing accommodation or whether or not such composition is undergoing change, or is expected to undergo change, in appraising a housing accommodation or in determining whether or not, or under what terms and conditions, to provide financial assistance. If you have questions about your rights, or if you wish to file a complaint, contact the Lender or the California Department of Corporations at: 320 West 4th St, Ste 750, Los Angeles, CA 90013, or 1390 Market St, Ste 810 San Francisco, CA 94102

New York and Vermont: In connection with your application for credit, a consumer report may be requested in connection with such application. Upon request, you will be informed whether a consumer report was requested, and if such report was requested, informed of the name and address of the consumer reporting agency that furnished the report. If your application is granted, subsequent consumer reports may be requested or utilized in connection with any updates, renewal or extension of the credit for which application was made or for any other legitimate purpose associated with the account.

Ohio: The Ohio laws against discrimination requires that all creditors make credit equally available to all creditworthy customers and that credit reporting maintain separate credit histories on each individual upon request. The Ohio Civil Rights Commission administers compliance with this law.

Wisconsin: No provision of a marital property agreement, a unilateral statement under Wisc. Stat. 766.59 or a court decree under Wisc. Stat. 766.70 adversely affects the interest of the creditor unless the creditor, prior to the time the credit is granted, is furnished a copy of the agreement, statement, or decree of has actual knowledge of the adverse provision when the obligation to the creditor is incurred.

NON-APPLICANT SPOUSE WAIVER OF NOTICE: I agree to waive notice of any extension of credit in connection with this application:

Non-applicant Spouse: _____ Date _____

Additional disclosures may be required for the following states: Texas, New York, Ohio, Oregon.

These documents are separate from this application and must be submitted with the application for the lender to process your request.

Each of the undersigned specifically represents to Lender and to Lender's actual or potential agents, brokers, processors, attorneys, insurers, servicers, successors and assigns and agrees and acknowledges that: (1) the information provided in this application is true and correct as of the date set forth opposite my signature and that any intentional or negligent misrepresentation of the information contained in the application may result in civil liability, including monetary damages, to any person who may suffer any loss due to reliance upon any misrepresentation that I have made on this application, and/or in criminal penalties including, but not limited to, fine or imprisonment or both under the provision of Title 18, United States Code, Sec. 1001, et seq.; (2) the loan requested pursuant to the application (the "Loan") will be secured by a mortgage of deed of trust on the property described herein; (3) the property will not be used for any illegal or prohibited purpose or use; (4) all statements made in the application are made for the purpose of obtaining a residential mortgage loan; (5) the property will be occupied as indicated herein; (6) any owner or servicer of the Loan may verify or re-verify any information contained in the application from any source named in the application, and Lender, its successors or assigns may retain the original and/or electronic record of the application, even if the Loan is not approved; (7) the Lenders and its agents, brokers, insurers, servicers, successors, and assigns may continuously rely on the information contained in the application, and I am obligated to amend and/or supplement the information provided in the application if any of the material facts that I have represented herein should change prior to the closing of the Loan; (8) in the event my payments on the Loan become delinquent, the owner or servicer of the Loan may, in addition to any other rights and remedies that it may have relating to such delinquency, report my name and account information to one or more consumer credit reporting agencies; (9) ownership of the Loan and / or administration of the Loan account may be transferred with such notice as may be required by law; (10) neither Lender nor its agents, brokers, insurers, servicers, successors, or assigns has made any representation or warranty, expressed or implied, to me regarding the property or the condition or value of the property; and (11) my transmission of the application as an "electronic record" containing my "electronic signature" as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or my facsimile transmission of the application containing a facsimile of my signature, shall be as effective, enforceable and valid as if a paper version of the application were delivered containing my original signature. I give permission to Lender to investigate my credit and employment history and authorize my employer, landlord, depository institution, and credit company to release information about me. I acknowledge that my dealer is neither a broker nor a credit grantor. This application may be considered withdrawn if I do not inquire about its status within 30 days of the date of this notice.

| | | | |
|---------------------------|-------------|------------------------------|-------------|
| _____ | _____ | _____ | _____ |
| Borrower Signature | Date | Co-Borrower Signature | Date |



Addendum to the 21st Mortgage Credit Application Communications Disclosure Form

- **Must be completed & submitted with ALL Credit Applications**
- **Effective: 6/1/2017**

This credit application will be submitted to 21st Mortgage (the "Lender") for review. The Lender's designated representative (or a person under their supervision, as appropriate) may communicate its status or address other questions you may have about your application or the loan process. The retailer/realtor from whom you may purchase a home and its sales consultants may assist you with matters associated with the sales transaction – for example, the type of home to purchase, options, site improvements, sales features that may impact your financing options, etc.

During the sales process, if there are questions that may impact the financing of your purchase, your sales consultants may conference or connect you with the appropriate representative(s) of the Lender for your convenience.

Following the receipt of your credit application, a representative from the Lender (or a person under their supervision, as appropriate) may contact you to discuss your application. Should you have any questions about this application, please contact the Lender at **(800) 955-0021**.

** Below is a list of 21st Mortgage Loan Originators*

| NAME | Ext | NMLS # | TN LIC# | NAME | Ext | NMLS # | TN LIC# | NAME | Ext | NMLS # | TN LIC# |
|---------------------------------|------|---------|---------|-------------------------|------|---------|---------|-----------------------------|------|---------|---------|
| 21 st Mortgage Corp. | n/a | 2280 | 109340 | Hendrix, Thomas | 1117 | 1614419 | | Quick, Chad | 1188 | 1561892 | 134374 |
| Archer, Kerri | 1827 | 832728 | | Housewright, Chassidy | 2101 | 202247 | | Shelton, Tim | 1514 | 1493153 | |
| Bell, Kenneth (Chris) | 1926 | 1237278 | | Hutson, Leah | 1181 | 1614417 | | Shewcraft, Dustin | 1115 | 1522858 | |
| Bradley, Cassandra | 1544 | 282742 | 112019 | Johnson, Nicole (Nicki) | 1213 | 1152412 | 124960 | Shotts, Jason | 1126 | 1457819 | 129854 |
| Brown, Sarah | 1131 | 1326024 | | Kirkland, Mike | 1207 | 78839 | | Siggers, Jonathan | 1636 | 201918 | 109759 |
| Bryant, Jacob | 1117 | 1427863 | | Kittle, Chris | 1095 | 202249 | 110775 | Slone, Jenny | 1654 | 850485 | 124900 |
| Campbell, Thomas (Tee) | 1399 | 872289 | | Lambert, Teresa | 1209 | 1402336 | | Smith, Paul (Jacob) | 1183 | 1535707 | |
| Carter, Wes | 1148 | 1367458 | 125366 | Lee, Brian | 1184 | 1535710 | | Stewart, Christopher (Ryne) | 1136 | 1209308 | |
| Carter, Tim | 2110 | 202256 | 111261 | MacGuire, John | 2001 | 393419 | 113642 | Stiffler, Walter | 1182 | 1535711 | |
| Casper, Eileen | 1106 | 1200479 | 121271 | Mackie, Carla | 1150 | 1305368 | | Sullivan, Scott | 1121 | 1004036 | 115868 |
| Clark, Rob | 2100 | 202264 | | McGroom, Joe | 1133 | 1187463 | 120284 | Taylor, Chris | 1130 | 1305372 | |
| Connard, Joe | 1030 | 160546 | 111590 | McMahan, Adam | 1047 | 16516 | 107490 | Taylor, Scott | 2115 | 392022 | |
| Corwin, Chris | 1203 | 94486 | | McMahan, Steven | 1251 | 1226283 | | Utley, Barrett | 1123 | 1264594 | 124533 |
| Cox, Trevor | 1210 | 1308905 | | Mills, Sterling | 1272 | 1369103 | | Webber, Jeff | 1029 | 16262 | 110064 |
| Cozzolino, Jonathan | 1227 | 979264 | 114603 | Milton, Karen | 2196 | 880895 | | Williams, Joy | 1200 | 16307 | |
| Davis, Paul | 2106 | 202244 | 118259 | Morales, Yamilla | 2138 | 202266 | 108024 | Williams, Lisa | 1135 | 1209113 | |
| Donahoo, Shane | 1134 | 1305366 | | Moriarty, Kaitlyn | 1185 | 1561893 | 133251 | Winger, Mark | 1501 | 201915 | |
| Doolan, Ryan | 1394 | 64626 | 107591 | Mullis, Ken | 1235 | 1311852 | 125553 | Woody, Leigh | 1127 | 1133367 | |
| Duncan, Jessica | 1186 | 1561887 | | Mulryan, Karen | 1129 | 1087868 | | Young, Granville | 1006 | 202250 | 110311 |
| Fabian, Matt | 1431 | 202243 | 110128 | Nassios, George | 1040 | 202260 | 118827 | | | | |
| Goodman, Kevin | 1816 | 493671 | | Patrick, Taylor | 1189 | 1561891 | 134368 | | | | |

By signing below, you acknowledge that you have read and understood the details provided, and also consent to the Lender sharing its credit decision and other necessary personal financial information from this credit application with your retailer/realtor for the purpose of facilitating your sales transaction and other purposes. You also acknowledge that you have personally completed the information on the application and that the information is complete and accurate.

By signing this, I authorize 21st Mortgage to send me updates on the status of my application to the email address I have provided on the credit application and to 21st Mortgage personnel. If I have not provided an e-mail address, I authorize you to send me updates on the status of my application to the retail location via fax or e-mail.

Please sign below and retain a copy for your records

X

Applicant Signature (Date)

X

Applicant Signature (Date)

X

Print Dealership Name & Dealer #

X

Applicant Signature (Date)

X

Applicant Signature (Date)

X

Sales Person (Date)